

Message Text

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PAGE 01 FRANKF 01918 161026Z

43

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

----- 028101

R 160920Z MAR 76

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 3273

USDOC WASHDC

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 1918

E.O. 11652: NA

TAGS: BEXP, GW

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 428/05/P0172

2. 03/08/76

3. J. PETER BECKER

4. 428 GERMANY

5. I,A,M,

6A --

6B WOLFGANG KEGLER

6C ALFRED TEVES, ABTEILUNG WPF-2

GUERICKERSTRASSE 7

D-6000 FRANKFURT MAIN-ROEDELHEIM

7. CABLES: TEVES FRANKFURTMAIN

TEL: 0611-7603-721

TELEX: 04-13548

8. --

9. 101

9A DIRECT SALE

10. 34945XX METAL FITTINGS, FLANGES, AND UNIONS FOR
PIPING SYSTEMS

3494511 GRAY IRON FITTINGS, FLANGES AND UNIONS (NOT
FOR CAST IRON PIPE) MALLEABLE IRON

3494513 FITTINGS AND FLANGES

3494515 UNIONS AND UNION FITTINGS

3494518 CAST BRONZE OR BRONZE FITTINGS, FLANGES AND

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UNIONS

3494519 WROUGHT COPPER AND WROUGHT COPPER ALLOY
FITTINGS, FLANGES AND UNIONS

LIMITED LIABILITY COMPANY FOUNDED 1906; ITT SUBSIDIARY SINCE
1971; STAFF: 1400. ANNUAL SALES IN EXCESS OF DM 900
MILLION. EXTENSIVE SALES AND DISTRIBUTION NETWORK IN WEST
GERMANY, EEC, AND EFTA COUNTRIES. PRODUCT LINE FOR WHICH
U.S. BUSINESS PROPOSALS ARE REQUIRED IS AUTOMOTIVE BRAKES
AND BOOSTER. GERMAN COMPANY ENJOYS EXCELLENT FINANCIAL AND
BUSINESS REPUTATION. TOTAL VALUE OF ORDERS ESTIMATED AT
U.S. \$1 MILLION, UNDER THIS T.O.
PRIORITY HANDLING REQUESTED: THE ABOVE INDUSTRIAL PRODUCTS
ARE REQUIRED FOR SUBJECT COMPANY'S NEW U.S. MANUFACTURING
FACILITY IN THE STATE OF VIRGINIA. SUBJECT COMPANY WISHES
TO RECEIVE OFFERS WITH COMPLETE RANGE OF PRICES, PRODUCT
DESCRIPTIONS, FROM U.S. FIRMS FOR IMMEDIATE DELIVERY TO
SITE. EXCELLENT BUSINESS PROSPECT. LEHMANN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 16 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976FRANKF01918
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760098-0848
From: FRANKFURT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760358/aaaabyhx.tel
Line Count: 78
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
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Review Authority: wolfsd
Review Comment: n/a
Review Content Flags:
Review Date: 06 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <06 JUL 2004 by vandyklc>; APPROVED <30 AUG 2004 by wolfsd>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BEXP, GE
To: STATE COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006